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SCOTT DUFFY



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SPEAKING TOPICS

FROM TONY ROBBINS TO RICHARD BRANSON -
"Keys to Building An Amazing Company"
A behind the scenes look at how today's top entrepreneurs and innovators think big, take products to market, innovate within their organizations, then grow, scale, and position their companies for sale. Scott shares his personal experiences helping launch small companies that became big brands like CBS Sportsline, NBC Internet, and FOXSports.com, while weaving in his experience as a bootstrapping entrepreneur who sold his company to Richard Branson's Virgin Group. He combines his experiences with lessons shared by people he's interviewed for Entrepreneur like Gary Vaynerchuk, Nicole Arbour, Daymond John, David Meltzer, and more...

DAVID IS THE NEW GOLIATH - "What Big Businesses Must Do To Compete In An Entrepreneur Economy"
Big business used to have every advantage. Barriers to entering a market were often too high for many would-be entrepreneurs But those days are over. Today's entrepreneur can move faster, get closer to customers, and build better products. In DAVID IS THE NEW GOLIATH, Scott will share what it takes for big business to succeed, including how to create an "intrapreneur" culture, in the entrepreneur-based economy.

LUCKY or SMART? - "How To Be More, Do, More, & Have More Than You Ever Thought Possible"
Is the secret to success being smarter than everyone else of just plain lucky? LUCK! is the story of Scott's personal journey - from dropping out of college, to working for Tony Robbins, to pawning his possessions to pursue his dream, to sleeping in his car, to selling a business to Richard Branson's Virgin Group. LUCK is an inspirational and straight from the heart story about what it takes to "get lucky" and create the life of your dreams.

Every Presentation Will Be Customized To Meet Your Group's Unique Needs, And Filled With Action Items That Can Be Applied Immediately To Get Better Results In Your Business.

ADDITIONAL TOPICS INCLUDE:
Inspiration and motivation, creating your vision, business planning, team building, innovating within your organization, raising capital, go to market strategies, systems for growing, scaling, and selling you business.









ON-CAMERA HOST, BRAND AMBASSADOR

Why Hire Scott to Host Your Next Video Production, Event, or Podcast

KEYNOTE SPEAKER

"Over 25 Years of Keynote Speaking Experience." Scott started his career working for best-selling author and speaker Tony Robbins. He has spoken at the NYSE, is the Co-Host of Business & Burgers "Presented by Microsoft", and is a major contributor to Entrepreneur.

BUSINESS BUILDER

"Early Stage Through Exit With Some of The World's Biggest Brands." Scott worked on the ground floor at companies that include CBS Sportsline, NBC Internet, and FOXSports.com. Next, he started and sold a company to Richard Branson's Virgin Group. He is a two-time best-selling author of Breakthrough and Launch!, both blueprints for building great companies.

PASSIONATE BRAND AMBASSADOR

"Unique Ability To Communicate What's Most Important To Brands." Scott has the unique ability to connect with brands and reflect their unique characteristics. His presentations are filled with energy and passion. His style is personable and relatable. Scott's unique combination of "Keynote Speaking" experience, combined with "Business Building" experience, and ability to "Communicate Brand" on stage, make him the perfect Brand Ambassador, or Host for your next video production, event, or podcast.

SAMPLE CLIENTS/PRESENTATIONS

Microsoft Corporation, Inc., SXSW, New York Stock Exchange, Entrepreneurs Organization, Delta-Brizo, World Fuel Services, University of Southern California, Lenovo.







TESTIMONIALS

"Scott Duffy is a talented entrepreneur who created a whole new model for private aviation."
Richard Branson, Founder, Virgin Group

"Scott will show you how to build the foundation for a great company and live the life of your dreams."
Brian Smith, Founder Ugg Boots

"Scott inspires you to launch your life to a whole new level."
Les Brown, Best Selling Author and Speaker

"Modern day fundamentals for building a great business."
Randy Garn, 2x Ernst & Young Entrepreneur of The Year, New York Times Best-Selling Author

"Real life principals that actually work!"
Frank Schwartz, Founder, The Make-A-Wish Foundation

"Scott Duffy's insights, hard-hitting stories, and power-packed strategies will propel your business forward."
Kedma Ough, Innovation Director SBDC and Author of Target Funding

"One of the most impactful speakers you will ever hear."
Gene Landrum, President and Creative Force Behind Chuck E. Cheese

"Scott's passion is infectious. His ability to connect is unparralled. He's a true leader teaching entrepreneurs how to monetize their innovation."
David Meltzer, CEO of Sports1Marketing & Forbes Top 10 Keynote Speaker

ABOUT SCOTT

Scott Duffy is a TV/Online Personality and Business Growth Expert. He began his career working for best-selling author and speaker, Tony Robbins, and went on to work for several small businesses that became big media brands like CBS Sportsline, NBC Internet, and FOXSports.com. Next, he founded Smart Charter, an online booking tool for private aviation, which was acquired by Richard Branson's Virgin Group. Today, Scott is a champion for entrepreneurship. He has been listed as a "Top 10 Keynote Speaker" by Entrepreneur. He has spoken at the NYSE and provided commentary in numerous media outlets including CNBC, FOX News, and CBS Radio. He is the Co-Host of "Business & Burgers" and Best-Selling Author of "Breakthrough" a roadmap for building great companies.







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