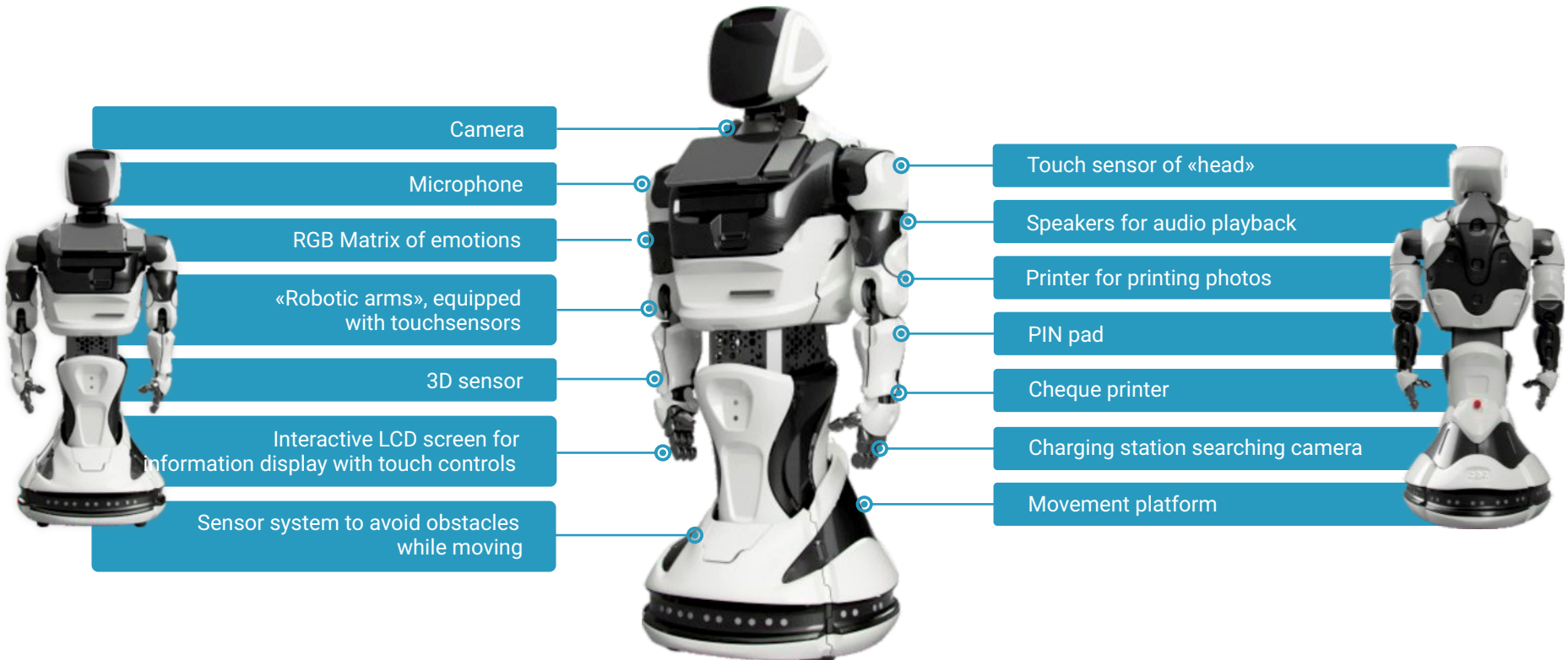


www.promo-bot.ru

Robot Promobot



We sell robots all over the world!

312 robots already produced

46 distributors **15** service centeres **18** countries



United Arab Emirates

Turkey

Latvia

Chile

Belarus

Spain

Singapore

Turkmenistan

United Kingdom

China

USA

Ireland

Kazakhstan

Czech Republic

Promobot company

- ASR (automatic speech recognition) microphone
- Speech recognition system
- Promobot neural network
- High precision motors+network

Hardware

- Movement controller
- Power controller
- Touch-detection system

Software

- Cognitive engine: 1.Dialogue module 2.Interaction module
- Analytical Reports
- Hardware monitoring service

Mechanics

- 5 — 5 degrees of freedom of hands
- 3 — 3 degrees of freedom of head
- Shockproof body and parts
- 3 — 3 degrees of freedom of torso
- Adaptive elevator of the vertical movement

- Museum guide
- Concierge
- Consultant

Implemented abuilt-in speech recognition system

Built-in speech recognition system



Full independence from the internet connection



Reducing the speech recognition delay by 2 times



Unique technology of proceeding of the audio stream at the medium distance (0.5-1.5 meters)



Minimal hardware requirements comparing to the analogs

ASR	WCR (WordCorrectlyRecognized)
Google	37.59%
Promobot	31.80%
Nuance	26.68%

Promobot neural network



Promobot AI System™ ®



BI-analytics prediction systems

for forecasting prices, sales, demand etc



Chatbots

for communication with clients

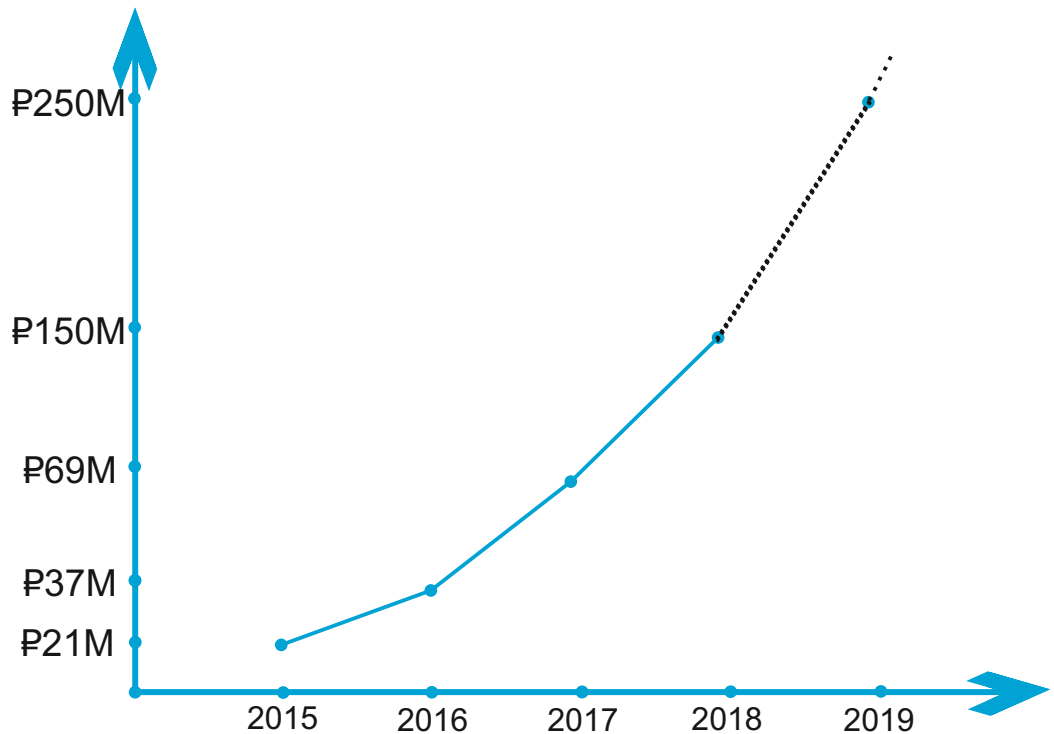


Custom systems

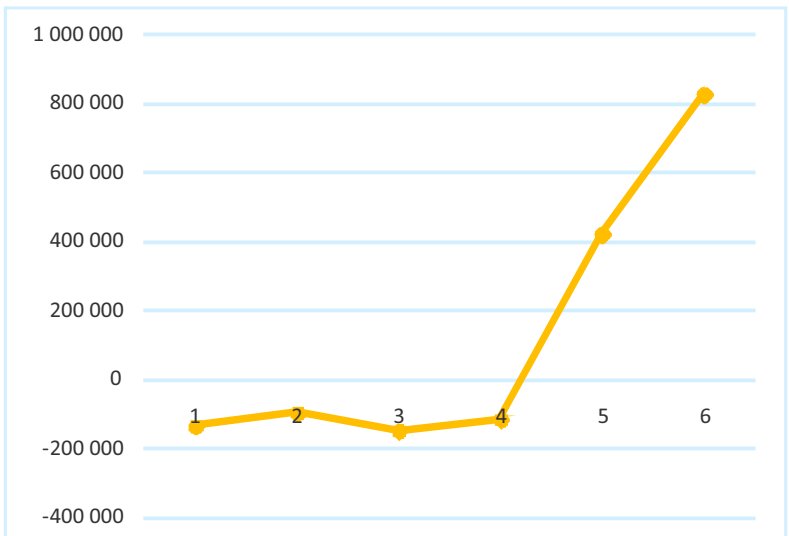
for complex tasks

Sales dynamics

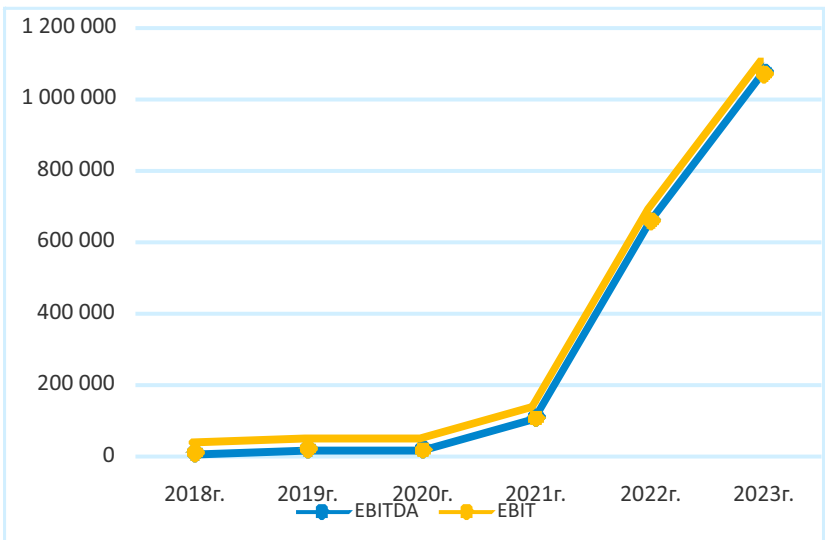
Year	Revenue (RUB)	Amount (pcs.)
2015	21 115 083	53
2016	37 100 199	61
2017	68 620 363	82



Sales forecast



Cash Flow cumulative total
(excluding investments, RUB)



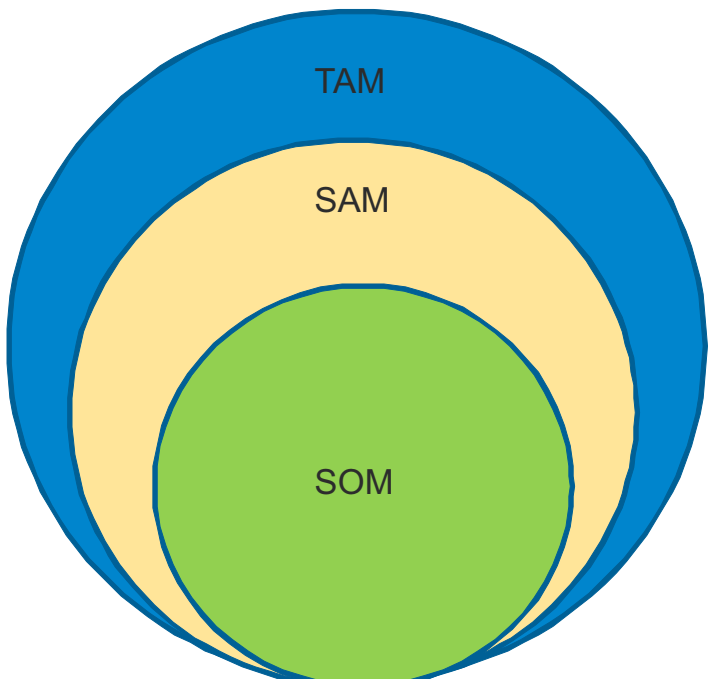
Sales forecast (RUB)

Service robots market

According to Tractica agency research - https://bit.ly/2tbPxah
till 2022, the market of service robots will reach **$451M**,
and the amount of units in a market will reach **23 000 pcs.**

Target of a company - **not less than 10%** of market till 2022

TAM – Total Available Market $451M
SAM – Serviceable Available Market, $225M (50% of full market)
SOM – Serviceable Obtainable Market $56M
(Based on concluded contracts)



Promobot achievements

Resident of Skolkovo

Prombot Company is developing in the field of artificial intelligence, speech recognition, mechatronics and other high-tech directions. Due to this, the company is one of the most innovative companies in Russia today.

Startup Village 2015 winner

Company Promobot became the winner of the international competition of innovative startups Startup Village 2015, in the category "Robotics". The industry experts were among the juries, they found LLC Promobot to be the best company among the 2,500 nominees.

Forbes 30 under 30

Founders of the company Promobot are on the list of the most successful entrepreneurs under 30 years according to the Forbes international edition.

Slush 2015 finalist

Promobot entered a short list of 100 of the most successful companies on the largest European competition of innovation companies, it also received Audience Choice Award prize. In total, over 15,000 companies from all over Europe took part in the competition in 2015.

GenerationS 2014 winner

In 2014 the company won the main competition of innovative startups in Russia, GenerationS. The company was recognized as the best industrial manufacturer of 2014.

AMEC Awards

Promobot's coverage and media activity were marked by the international AMEC Awards in the field of mass communications. This fact had a positive impact on the company's entire network of partners.

Our strategy

Time

Zero stage
Entertainment

First stage
Scenarios. Practical cases of application

Second stage
Universal robotic platform





Museum guide | Concierge | Administrator | Consultant



Our team



Aleksei Iuzhakov
Chairman, CEO

Role: Strategic development, sales of the product to the big clients



Chugunov Maksim
COO

Role: Operative administration



Igor Eremeev
CTO

Role: Technological architecture, management of the development, software algorithms



Oleg Kivokurtsev
CBDO

Role: Sales, development of the dealer network and work with dealers



Utev Maksim
Chief of design engineering department

Role: Development of the mechanical part, design effort

60 employees

46 distributors
in 18 countries

15 service
centeres

Sales

We are already selling to **18** countries

Promobot V2 & V4



Robots

Individual practice cases



Customization software

Service level agreement



Maintenance service

We already have a contracts more than **3000** Promobots

Promobot USA



Launching support service



Opening of stock



Legal expences



Logistics

$15M-$30M



Exhibitions



PR



Marketing expences



Sales



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