The Building Blocks of

FACILITIES MANAGEMENT



GLOBAL FM MARKET SEGMENTS

- **65%** Single Service
- **23%** Bundled Services
- **12%** Integrated Facilities Management (IFM)

The North American FM Market is valued at over $164 billion



99% of business services companies are small businesses

Janitorial and landscaping services are most commonly outsourced



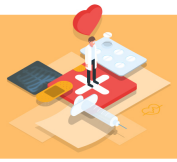
FM DEMAND BY INDUSTRY



North America has the largest IFM Market at $27.6 billion

Which is expected to reach **$43.4 BILLION BY 2017**





30% of IFM revenue in Europe is generated by the healthcare sector.

INTEGRATED FACILITIES MANAGEMENT PROVIDERS CAN BE

- Vendor-Managed
- Self-Perform
- Hybrid of the Two

LEED BUILDINGS

13.8 BILLION
sq ft of building space is LEED Certified

Currently there are over **72,500** LEED projects in more than **150** countries

Sources CompWALK

Green Initiative