Contact

00923339196095 (Mobile)
khan.macter@yahoo.com

www.linkedin.com/in/khan-zaman-aa643a2a (LinkedIn)

Top Skills

Competitive Analysis
Leadership
Pharmaceutical Sales

Languages

English (Full Professional)
Urdu (Full Professional)
Persian (Full Professional)

KHAN ZAMAN

Chief Executive Officer MILI INTERNATIONAL HEALTH CARE
Peshawar Cantt (N.P.O.), NWFP Peshawar, Pakistan

Summary

I have 25 Years Experience In Prestigious Pharmaceuticals Like, MACTER International (Pvt) Ltd www.macter.com, Boston Life science (Ferozsons Biosciences), and Atco Laboratories (Pvt) Ltd, Getz Pharma, www.Getzpharma.com,Experienced In Different Specialities and In Different Upgraded Positions.

MY GOAL OF PROFESSIONAL CAREER IS TO BE A KEY PLAYER AND
TRUE LEADER IN ACHIEVMENTS OF OUR CORPORATE OBJECTIVES.

I have worked in below mentioned different segments:-

Gastroenterology Segment,

Hepatology Segment,

Gernal Medicines Segment,

Nephrology & Urology Segment,

Oncology Segment.

Specialties: An excellent Leadership Qualities, Prestigious Team Building and Retention, Creativity, Motivation, Competitive Market analysis, Market Research & New Product Development, Strategic & Integrated Management, Campaigns for Hepatitis B & C screening camps in North Region, Product Development as a BRAND like Inj.HEBERON ALFA R (Interferon Alpha 2b), Tab. ECAVIR (Entecavir 0.5 mg), Tab.VIREOF (Tenofovir DF 300mg. And HEBERBIOVAC HB (Anti Hepatitis B Vaccine), New Area & KOL Customers Development for Macter Products, Problem Solving with Proper Planning.

Experience

MILI INTERNATIONAL HEALTH CARE PAKISTAN
Chief Executive Officer
January 2013 - Present
KARACHI PAKISTAN

I need Matchless Researched Base Neutraceuticals Products to be Imported for Marketing & Promotional in Pakistan + Afghanistan Markets.If any Truly Professional Multinational Companies owners from Worldwide are interested in Sales of Softgel & Tablets MOQ from 500,000/= to 10,000,000/= Can Contact me at my below mentioned details, WhatsApp # 00923339196095 & Email ID! Miliinternationalhealthcare@gmail.com
Worked on Various Positions from Sales Coordinator to Regional Sales Manager Biotechnology to Marketing Manager Biotechnology & Looked after Biotechnology Products Portfolio.
Organization and management of marketing operations of PAKISTAN AND AFGHANISTAN, logistics and customer service, distribution strategy, including business plan & sales strategy development , market analysis, coordinate all activities to develop negotiating with the key specialists and opinion leaders, Teams Members activities Monitoring on daily Basis, DRAP REGISTERED NEUTRACEUTICALS PRODUCTS MONITORING in PAKISTAN AND AFGHANISTAN MARKETS on Daily Basis.

Macter International (Pvt) Ltd
REGIONAL SALES MANAGER (BIOTECH DIVISION) NORTH
October 2006 - Present
PESHAWAR BASE

MY GOAL OF PROFESSIONAL CAREER IS TO BE A KEY PLAYER AND TRUE LEADER IN ACHIEVMENTS OF OUR CORPORATE OBJECTIVES.

Macter International (Pvt) Ltd
REGIONAL SALES MANAGER (BIOTECH) NORTH.
October 2006 - March 2012 (5 years 6 months)

REGIONAL SALES MANAGER (BIOTECH) NORTH :-

MACTER INTERNATIONAL (PVT) LTD

Privately Held; Pharmaceuticals industry

OCTOBER 2006 –----FEB 2013

I HAVE BEEN REMAINED AN EXCELLENT ACHIEVER`S FROM LAST FOUR YEARS AS A REGIONAL SALES MANAGER PAN PAKISTAN.

I HAVE STRONGEST REPO WITH KOL DOCTORS OF (GASTROENTROLOGY & HEPATOLOGY) IN KHYBER PAKHTOONKHWA (KPK) REGION.

ME & MY TEAM HAVE ACHIEVED INCENTIVES AND VERIFED CERTIFICATES IN MACTER PAN PAKISTAN.

WE ARE PROMOTING HEBERON ALFA R (Interferon Alpha 2b), HEBERBIOVAC HB (Anti Hepatitis B Vaccines) 10 mcg, 20 mcg, ECAVIR (Entecavir 0.5mg) & Tab.VIREOF (Tenofovir 300 mg)

FEROZSONS LABORATORIES LIMITED
GASTRO BUSINESS ASSOCIATE
January 2004 - September 2006 (2 years 9 months)
PESHAWAR BASE.

I HAVE PROMOTED THE PRESTIGIOUS PRODUCTS OF B & F like,

INF (Interferon Alpha-2b),

NOVAPRESSIN (Terlipressin 1mg),

FILGEN (Filgrastim)

ATCO Laboratories Limited
PRODUCT SPECILIST
January 2002 - January 2004 (2 years 1 month)

I HAVE PROMOTED THE PRESTIGIOUS PRODUCTS LIKE

LEVERON (Interferon Alpha-2b).

Getz Pharma (Pvt) Ltd.
SALES PROMOTION OFFICER
June 1996 - December 2001 (5 years 7 months)

GETZ PHARMA KARACHI

1996 – 2001

(I HAVE GOT PROMOTION AS PRODUCT SPECIALIST IN 1997)

I HAVE PROMOTED PRESTIGIOUS PRODUCTS AND NEWLY LAUNCHED PRODUCTS OF GETZ PHARMA:-

1) UNIFERON (Interferon Alpha 2b)

2) RIBAZOLE (Ribavirin 400mg)

3) RISEK CAP

4) CLARIITEK

5) TAB.ASACOL

6) CAP.COLPERMIN

Education

University of Peshawar

B.SC, Mathematics · (1994 - 1996)